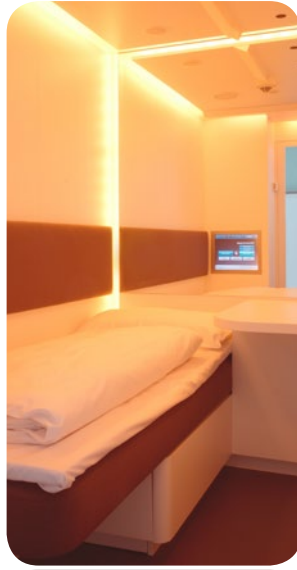


# Enter the next level in passenger comfort.





# napcabs -

## Enter the next level of passenger comfort

For international airports it becomes more and more important to provide higher comfort to travelling passengers without major investments or business risks, instead with an additional income. Here napcabs sleeping cabins offer the ideal solution!

napcabs are the premium sleeping cabins which are tailored exactly to the needs of the passengers, with a state of the art design fitting every airport terminals interior. According to this napcabs fulfill high international quality standards and can be adjusted to any local necessities and conditions.

### Investment and Operational Concept

As owner and operator of the sleeping cabins, napcabs bears following expenses:

- Manufacturing and customizing the cabins, considering local needs
- Transportation and installation of the cabins
- Integration of local safety arrangements provided by the airport
- Maintenance, cleaning and operation of the cabins

### Revenue and benefit

Based on a proven revenue share model, napcabs generate positive effects for the airport due to financial aspects, by offering an unique experience and by using small space which is usually unsuitable for retail.

### Additional revenue through returns

- Rent for the space required to position napcabs
- Individually appointed percentage of the customers charge

### Further benefits to the airport

- Higher attractivity for passengers and airlines by offering a new level of comfort
- Current receipts without taking efforts
- Costs for organization, payments for operation and all costs for cleaning and maintenance are taken over by napcabs

### Getting started at the airport

Positioning and operation of the sleeping cabins take place in close dialog between the airport and napcabs:

- Selection of the placement of cabins
- Definition of charge depending on local conditions
- Definition of rent and commission depending on local conditions
- Consultation with the airport according security relevant aspects
- Organization of cleaning and maintenance in cooperation with local partners

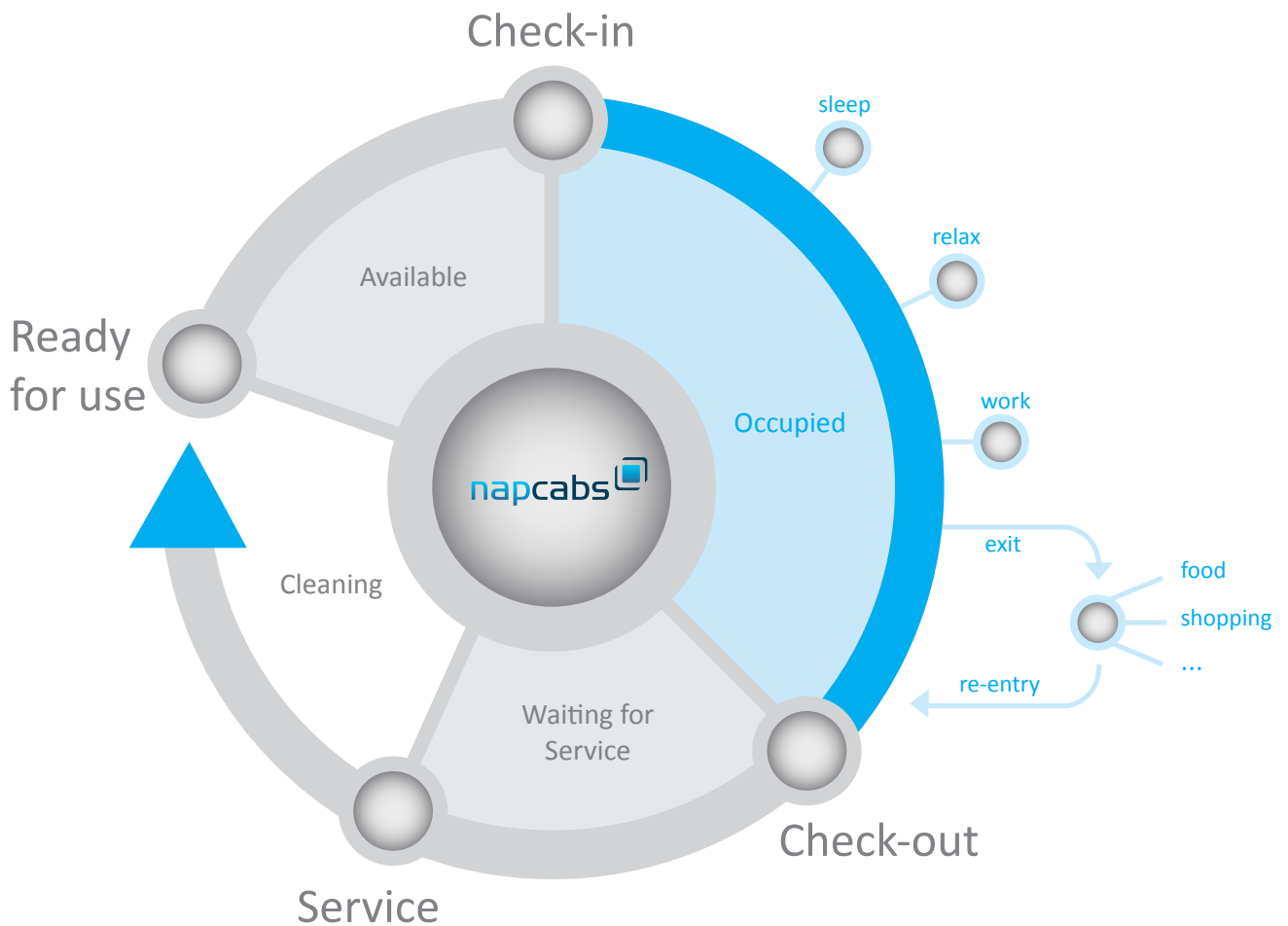
## How napcabs Work

For both – airports und customers – napcabs provide the highest level of usability and comfort. Equipped with a well thought and proven software solution, the cabins guide the customers through the whole booking process and initiate the cleaning process. Regarding to this no reception staff on site is required.

### Self service operation

The outer touch screen is guiding the passenger through the booking process.

- Booking, check-in and check-out is taking place by using the customers credit card
- Cabin status – free or occupied – is always shown on the outside screen
- Cleaning process starts immediately after check-out, initiated by an automatic message to the cleaning staff
- Cabin is cleaned up and equipped with fresh sheets after every use
- Existing escalation mechanism and a remote access ensure safety in case of an emergency



## Safety devices

Depending on the local safety regulations, cabins can be:

- attached to the existing local fire detection and sprinkler system
- connected to the emergency information system of the airport
- equipped with loudspeakers for evacuation announcements

Cabin door is equipped with a panic lock

## Software is remote controlled through VNC

In case of an emergency the cabin can be opened by the local airport staff and remote controlled via the staff at the 24/7 napcabs hotline.

## Features and Furniture

napcabs are individually designed to meet the passengers needs while they are waiting for their flight and suiting the needs based on the location.

Customized cabin models are possible, such as family sleeping cabins or wheelchair suitable sleeping cabins. The experience of staying in a napcabs sleeping cabin is the most pleasant way to bypass stopover times between flights and offers privacy in a clean and tidy room.

## Standard configurations of napcabs sleeping cabins

- Full bed (l x w: 200 x 80 cm)
- Work table (w x d: 90 x 65 cm)
- Sound-insulated outer walls
- Individually adjustable air conditioning
- Interior mood lighting with individual settings
- Workplace lighting
- Mirror and coat hook
- Docking station for iPod and MP3 player
- Blind at the front door window
- Multimedia touch screen (size: 19") with:
  - Entertainment options
  - Flight information
  - Alarm clock
- Power outlet and internet connection

The integration of further features and the modification of configurations to meet individual requirements are possible.





## Installation and Maintenance

- Quick and easy installation without interference of ongoing airport operations
- Installation at the airport is organized by napcabs in cooperation with a local partner and the technical team of the airport
- Simply to reposition by using a lifting cart or a forklift
- Maintenance, cleaning and support is organized by napcabs in cooperation with a local service contractor

## Technical specifications

- Dimensions (w x d x h): 165 x 253 x 270 cm
- Required space (w x d): 165 x 253 cm
- Weight: ca. 1400 kg
- Power connection: 230 V or 110 V
- Wattage: approx. 3.5 kW
- Internet connection: UMTS, ethernet or other connection
- Construction: construction materials are flame-resistant



## Airport Benefits

Offering these premium sleeping cabins based on a revenue share model means to provide an advanced product with several benefits for airport operators:

- Profitable usage of small space which is usually unsuitable for retail
- Additional income without financial risk
- New level of comfort for waiting passengers
- Higher level of passenger satisfaction
- Competitive advantage to other airports and hotels

## Additional business

At Munich Airport, Lufthansa is one of napcabs largest customers. In case of delays or cancellations the worldclass-airline offers the napcabs service to their passengers that are waiting for their connection flight. For this purpose napcabs provides a custom made reservation and booking tool, to enable Lufthansa to make the required reservation. The positive effect and feedback on and of the travelling passengers is huge. Leaving a very positive opinion about the airline and the airport.

## Positive Feedback

The positive feedback on napcabs sleeping cabins can be found all over the web, napcabs' social media tools such as facebook and twitter show that regularly. More than 12.000 satisfied customers have stayed with napcabs (09/2015) and leave comments like this:

„Wonderful experience, relaxing, music selection is great, highly recommended. I will be back again for sure.“ Violeta K.

„I had 3 hours to kill at Munich Airport a couple of days ago, and this was just perfect for my exhausted body :) Shame I couldn't take it with me!“ Toby S.

## napcabs in the media

And all sorts of delighted and positive articles can be found in the media worldwide, such as TV channels, travelling magazines and blogs.

Bryson Forbes - Best Western's Travel Blog, calls napcabs his „favourite new travel innovation“.

TV channel CNN tested napcabs sleeping cabins and produced a clip for their “Business Traveller” magazine.



# Discover the comfort of napcabs.



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